

QConnect

A Partner Programme Built to Grow

QConnect is QGate's partner programme, designed for consultancies, MSPs, and technology providers who want to strengthen client relationships, deliver more value, and grow their business through trusted collaboration.

At QGate, we help organisations work smarter and scale with confidence by improving how people, processes, and systems work together. Our work spans CRM, automation, and operational optimisation. We use Dynamics 365 to deliver our projects, but the real value is in how we think. We're consultants first, and we're here to complement your services, not compete with them.

Why Partners Choose QConnect



Real Value for Clients: We help your clients work smarter, scale faster, and make better decisions.



You Stay Central: We don't step on toes. You maintain the relationship. We support the delivery.



More Than a Referral Fee: When your client succeeds, you stay relevant — and more opportunities follow.



No Pressure: We're selective. There are no quotas, just quality conversations and mutual respect.

What We're Looking For

What We Value	Why It Matters
Microsoft-focused, non-D365 partners	So we can complement your services, not compete with them.
Relationship-led consultancies	Because trust drives better outcomes and better referrals.
Established Client Base	So our support is timely, relevant and commercially viable.

If you care about doing things too, and believe partnerships should benefit everyone involved, we're already speaking the same language.



What Makes a Good Referral?

We're not chasing volume. We're here for high-quality opportunities that need thought, care, and a proper approach.

We expect referred opportunities to:



Have an annual turnover of £5m to £50m.



Have a genuine business pain or growth goal.



Require strategic input, not just software.

You don't need to pitch Dynamics, just listen for the signals:



"We've outgrown our systems"

"Everything feels manual"

"Our data's a mess and we don't trust it"

"We need to scale but can't keep hiring to cope"

What You'll Get



A clear referral process.



Regular feedback on opportunities.



Commercial recognition for successful projects.



A partner who respects your role and protects your relationships.

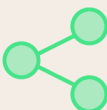
The First Step

This isn't a mass programme. We're building a small group of partners we trust, and who trust us back. If that sounds like something you'd like to be part of:



Complete the sign-up form.

Or



Submit a referral

We'll help your clients move forward. You'll stay at the centre. Everyone benefits. Interested? Contact us at partners@qgate.co.uk